

Page 92: AREA LEADER STORE VISIT TEMPLATE

**Date of visit:**

**Store:**

**Store manager:**

What I want to achieve from this visit:

What the store manager wants to achieve from this visit:

**Review performance/results (what the numbers are saying)**

Week to date:

Month to date:

Which KPIs need focus?

**People check**

Is there anything particular with which the store manager needs help?

How are the individual team members performing? Is there anything we need to discuss in regard to this?

**Strategies and actions:**

1

2

3

Specific focus:

How/when will I follow up to ensure desired outcomes are achieved?